# Intelligent, innovative, integrated security solutions

Improve situational awareness and response with a range of advanced electronic security solutions

SAPIO

# Get more from your security systems

## It's time to rethink your on-site security

There's never been a better time to revaluate your security and monitoring requirements. Risk is more top of mind than ever before, and as security and communications technology evolves, reliability is vital.

New technologies and IP networks can enable you to take advantage of intelligent, integrated security solutions that help you manage risk and focus on your core business. With greater visibility you can reduce the risk of intrusion, theft and vandalism, while improving safety and operational effectiveness.

When you rethink security, think of Telstra and SAPIO - the deeply experienced human powered security company combined with Telstra's superior network technologies and innovation. Together, we can take safety and security to a new level of insight, control and efficiency.

## How we can help

### Reliable, convenient ways to secure your business

However you want to safeguard your premises, we can help. We offer a range of security solutions proven across many years and multiple industries. These span alarm, duress, video and equipment monitoring, video surveillance, intrusion, access control and biometric authentication, near real-time location services and more.

We offer leading and proven technologies and back them with high levels of service assurance. Take advantage of 24/7 monitoring at dual Grade A1 centres, and access to a national network of qualified patrol response and service technicians who are on hand to respond when needed. By integrating hardware, software, monitoring and response capabilities in one unified service, we can also simplify management and offer greater accountability for your business.

### Flexible solutions tailored to your needs

We understand your business has unique needs and act accordingly. We also have the knowledge and experience to tailor security solutions to meet the challenges of each industry.

Our approach is consultancy led, weaving your existing systems, preferred design, and technology deployment preferences with managed or self-managed options. We can design and install a range of superior technology solutions, from simple consumer installations, complex commercial and government deployments, or anything in between.

Our solutions can be integrated with your operations so they become a seamless extension of your business. Importantly, we can design services so they meet your immediate needs, while providing the flexibility to support your business as it grows.

### Manage risks, improve efficiency and enhance operations

Our integrated solutions can provide more efficient and effective ways to secure operations, ensure safety and meet compliance. For example, you can use access control tracking to know who is inside the building in an emergency. Video recordings can determine if the workplace complied with OH&S requirements when an incident occurred, and verify events to support insurance claims. More than that, we can assist you to go beyond basic security and safety to transform your business operations.

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## We can secure just about any business in any industry

**Industrial:**
Protect against burglary, fire and vandalism, keep records for OH&S compliance, and control access to restricted areas.

**Retail:**
See what's happening in the shopping centre or in the store to prevent theft and improve staff and customer safety.

**Financial:**
Provide security and services at branches and offices to protect staff and assets.
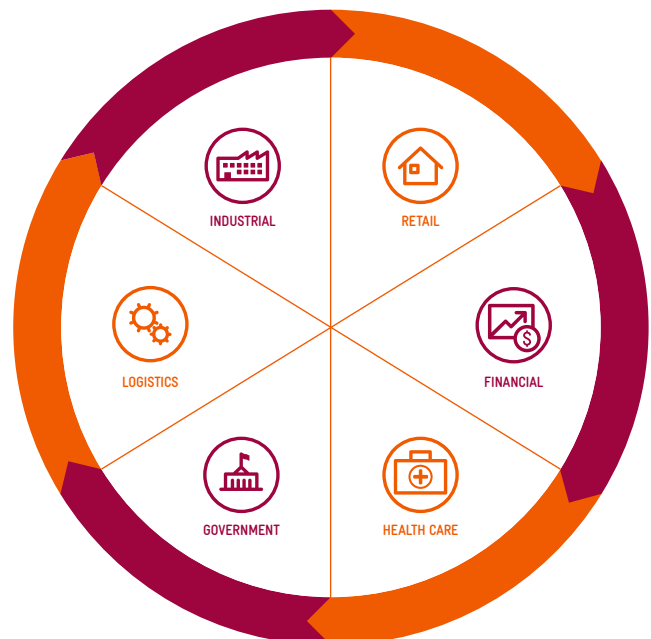
**Health care:**
Help ensure staff and patients are safe and can alert for rapid assistance if their safety is threatened. Restrict access to comply with privacy and control procedures.

**Government:**
Deter crime and vandalism in public spaces. Implement video surveillance to help emergency services, and for safety and situational awareness.

**Logistics:**
Track goods as they move through the warehouse and locate lost items.

## Capabilities you can depend on

Our services span professional design and installation with options to provide hardware, software and licences, along with post-implementation monitoring services, maintenance and support.

| Capabilities | Benefits |
|---|---|
| **Alarms and monitoring:**<br>Includes environmental, intrusion, industrial, medical, M2M.<br>• Alarm and intrusion monitoring.<br>• Duress monitoring (panic button).<br>• Critical equipment and infrastructure (i.e. vibration sensors, tamper alert).<br>• Monitoring and response procedures. | **Helps keep your people, premises and assets safe**<br>• Prevent loss from vandalism and theft.<br>• Monitor and respond to unlawful intrusions to your premises.<br><br>**Fast and responsive alarms**<br>• Fast response to resolve incidents quickly.<br>• Tailored alarm response procedures to suit your needs.<br><br>**Helps keep you protected**<br>• 24/7 Australian based support.<br>• Dual Grade A1 monitoring centres.<br>• Regular polling of wireless alarm monitoring to ensure proper functioning.<br>• Zoned alarm monitoring to protect vulnerable areas internally and externally. |
| **Video Installation:**<br>• Advanced camera technology tailored to your site and preferences.<br>• Video surveillance. | **Prevent and detect incidents**<br>• Deter crime and vandalism.<br>• Spot and analyse unsafe work practices.<br>• Use video evidence to report crime, enforce safety policies and OH&S requirements.<br>• Rapidly search and locate events with near real-time access to footage.<br>• Increase operational efficiencies.<br>• Verify operations at remote locations. |
| **Access control:**<br>• Multiple clearance options via various electronic devices.<br>• Fully automated access control across single or many sites.<br>• Duress and biometric access control.<br>• Mass emergency communications.<br>• Intrusion detection.<br>• Perimeter control. | **Prevent and control entry**<br>• Restrict areas (zones) to ensure the right people are accessing the right areas of your business.<br>• Prevent injury by restricting access to hazardous zones.<br>• Prevent breaches to restricted/hazardous areas.<br><br>**Help secure your business**<br>• Biometric access with tamper sensors, and alarm systems provide advanced critical infrastructure and premises protection.<br><br>**Safeguarding**<br>• Restrict physical access to technology assets to support your cyber security and data protection strategy. |
| **Bureau:**<br>• White label monitoring  provides services on your behalf under your brand. | **Improve corporate security and image**<br>• Outsource your customers security monitoring to a highly skilled team of licensed professionals.<br>• Employ the latest security monitoring capabilities without large capital outlay.<br>• Leverage dual Grade A1 control rooms.<br>• Launch your own branded security monitoring services with confidence. |

## Why choose SAPIO?

Together SAPIO and Telstra offer you the best of both worlds. Take advantage of deep industry experience in Australian security, national footprint and proven solutions from SAPIO, combined with Telstra's extensive network reach, cloud solutions and investment in innovation.

You can also rely on Telstra's vast experience in securing fixed and mobile networks to ensure your core monitoring systems are protected.

You have the flexibility of a wide range of integrated security solutions, from simple installations to the most complex deployments. Our solutions can be tailored to your needs, easily grow with your business, and offer the convenience of one provider.

Let us assist you to manage your existing safety and security more effectively. Or go beyond traditional security by enabling you to explore newer, cloud-based models driven by sophisticated monitoring and data.

## Things you need to know

Telstra Corp Security License Numbers: NSW 408064817, QLD 3926974, ACT 17502335, VIC: 653-608-61S (lic); 653-608-40S (reg), WA: SA51399, SA: ISL 267566, NT: 347. SAPIO Security Licence Numbers: NSW 000101018, ACT 17502283, VIC 874-798-31S / 874-798-10S, QLD 3709952, WA: SA49240, SA: 262413, TAS: 20607, NT: 348. Complies with Australian security monitoring standards (AS/NZS 2201.1-5:2008 Intruder Alarm Systems). To meet the accredited level, your alarm panel must also comply with the AS2201.5 2007/2008 Standard.

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